

SUB

AMENDMENT TO PURCHASE AGREEMENT
(BUY DOWN)

BETWEEN: K. HOVNANIAN AT MONTCLAIR, NJ, INC., SELLER; AND

Cynthia Guinn

, BUYER

UNIT D1, BUILDING 23, PURCHASE AGREEMENT DATE 21-May-1994

THE TERMS AND CONDITIONS-PURCHASE AGREEMENT EXECUTED AS SET FORTH ABOVE
IS HEREBY AMENDED AS FOLLOWS:

(1) WITHIN TEN (10) BUSINESS DAYS OF A FULLY EXECUTED COPY OF THE
PURCHASE AGREEMENT, THE BUYER SHALL APPLY FOR AN APPLICATION FOR
MORTGAGE WITH K. HOVNANIAN MORTGAGE CO., INC.; IF BUYER
SUBSEQUENTLY CLOSSES WITH THE MORTGAGE AND CLOSSES TITLE WITH SELLER
BY SEPTEMBER 31, 1994; SELLER WILL CONTRACT WITH AND PAY AT
CLOSING

(a) A DOLLAR AMOUNT SUFFICIENT TO FUND A TEMPORARY BUYDOWN,
FOR THE BENEFIT OF THE BUYER, WHICH WILL PROVIDE AN INTEREST
RATE OF TWO (2) PERCENTAGE POINTS BELOW WHAT THE INTEREST
RATE WOULD OTHERWISE BE AT THE TIME OF BUYER'S CLOSING ON THE
MORTGAGE, AND BY ONE (1) PERCENTAGE POINT BELOW WHAT THE
INTEREST RATE WOULD OTHERWISE BE FOR THE SECOND YEAR OF THE
BUYER'S MORTGAGE. IN THE THIRD AND FOLLOWING YEARS, BUYER'S
MORTGAGE WILL BE AT THE INTEREST RATE IN EFFECT AT THE TIME
OF CLOSING ON SAME. AND:

(b) A DOLLAR AMOUNT SUFFICIENT TO FUND UP TO A MAXIMUM OF
THREE (3) POINTS ASSOCIATED WITH THE BUYER'S MORTGAGE.

(2) WHERE THE TERMS OF THIS AMENDMENT AND THE CONTRACT OF SALE
CONFLICT, THIS AMENDMENT SHALL PREVAIL.

X Cynthia Guinn 8/18/94
BUYER DATE

BUYER DATE

K. HOVNANIAN AT MONTCLAIR, NJ, INC.

BY: Laura Vanvelthoven
LAURA VANVELTHOVEN
SALES MANAGER

KHOV037426